



Organization Information

Organization name: Owosso Community Players
 City: Owosso
 State: MI
 County: Shiawassee
 NISP Discipline: 4 - Theatre
 NISP Institution: 5 - Performing Group - Community
 NTEE: A65 - Theater

Federal ID #: 382369885
 Year organization founded: 1952
 Organization type: 501(c)3 nonprofit organization
 Fiscal year end date: 05-31
 DUNS #: 794213710
 Full-time staff: 2
 Paid FTEs: 2.71

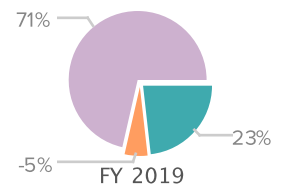
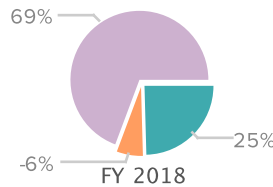
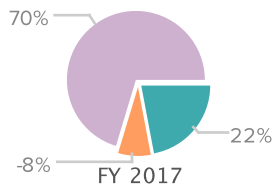
Applicant is audited or reviewed by an independent accounting firm.

A display value of -0% signifies a value of less than +/- 0.5%

Unrestricted Activity	FY 2017	FY 2018	% Change	FY 2019	% Change
Unrestricted Operating Revenue					
Earned Program	\$280,070	\$360,657	29%	\$383,260	6%
Earned Non-program	\$120,559	\$119,278	-1%	\$127,245	7%
Total Earned Revenue	\$400,629	\$479,935	20%	\$510,505	6%
Investment Revenue	-\$45,119	-\$43,374	4%	-\$40,442	7%
Contributed Revenue	\$126,378	\$170,746	35%	\$168,834	-1%
Total Unrestricted Operating Revenue	\$481,888	\$607,307	26%	\$638,897	5%
Less in-kind			n/a		n/a
Total Unrestricted Operating Revenue Less In-kind	\$481,888	\$607,307	26%	\$638,897	5%
Expenses by Functional Total					
Program	\$435,729	\$451,527	4%	\$492,973	9%
Fundraising	\$33,143	\$53,025	60%	\$42,914	-19%
General & Administrative	\$243,925	\$218,002	-11%	\$225,702	4%
Total Operating Expenses	\$712,797	\$722,554	1%	\$761,589	5%
Less in-kind			n/a		n/a
Total Operating Expenses Less In-kind	\$712,797	\$722,554	1%	\$761,589	5%
Net Unrestricted Activity - Operating	-\$230,909	-\$115,247	50%	-\$122,692	-6%
Net Unrestricted Activity - Non-operating			n/a		n/a
Total Net Unrestricted Activity	-\$230,909	-\$115,247	50%	-\$122,692	-6%
Net Restricted Activity	\$20,751		-100%	\$20,420	n/a
Net Total Activity	-\$210,158	-\$115,247	45%	-\$102,272	11%

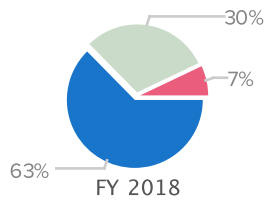
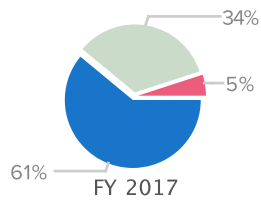
Revenue by Source

- Earned
- Investment
- Contributed

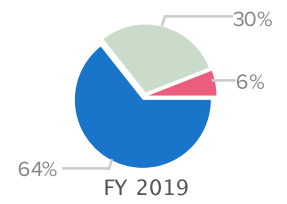


Expenses by Functional Grouping

- Program
- General & Administrative
- Fundraising



Owosso Community Players



Revenue Details

	FY 2017	FY 2018	FY 2019	FY 2019	FY 2019
	Total	Total	Total	Unrestricted	Restricted
Operating Revenue					
Earned - Program					
Membership revenue	\$32,058	\$53,263	\$70,210	\$70,210	
Performance subscriptions - full	\$3,477	\$10,340	\$9,991	\$9,991	
Single ticket sales	\$239,057	\$293,161	\$302,219	\$302,219	
Other program revenue	\$5,478	\$3,893	\$840	\$840	
Total earned - program	\$280,070	\$360,657	\$383,260	\$383,260	\$0
Earned - Non-program					
Food and concessions	\$20,256	\$19,521	\$22,680	\$22,680	
Gift shop and merchandise fees	\$583				
Advertising revenue	\$12,292	\$14,474	\$14,238	\$14,238	
Sponsorship revenue	\$31,500	\$25,000	\$32,000	\$32,000	
Space rentals	\$55,928	\$60,283	\$58,327	\$58,327	
Total earned - non-program	\$120,559	\$119,278	\$127,245	\$127,245	\$0
Total earned revenue	\$400,629	\$479,935	\$510,505	\$510,505	

Owosso Community Players

Contributed	FY 2017	FY 2018	FY 2019	FY 2019	FY 2019
	Total	Total	Total	Unrestricted	Restricted
Trustee & board	\$11,238	\$15,959	\$20,718	\$20,718	
Individual	\$67,100	\$96,058	\$106,040	\$106,040	
Corporate	\$15,990	\$22,719	\$21,236	\$21,236	
Foundation	\$32,324	\$26,200	\$20,420		\$20,420
State government	\$12,800	\$9,810	\$14,880	\$14,880	
Federal government	\$2,200	\$0	\$0		
In-kind operating contributions	\$0	\$0	\$0		
Other contributions	\$5,477	\$0	\$5,960	\$5,960	
Net assets released from restriction	\$0	\$0	\$0		
Total contributed revenue	\$147,129	\$170,746	\$189,254	\$168,834	\$20,420
Operating investment revenue	-\$45,119	-\$43,374	-\$40,442	-\$40,442	
Total operating revenue	\$502,639	\$607,307	\$659,317	\$638,897	\$20,420
Total operating revenue less in-kind	\$502,639	\$607,307	\$659,317	\$638,897	\$20,420
Transfers and re-classifications					
Total non-operating revenue	\$0	\$0	\$0		
Total revenue	\$502,639	\$607,307	\$659,317	\$638,897	\$20,420
Total revenue less in-kind	\$502,639	\$607,307	\$659,317	\$638,897	\$20,420

Expense Details

	FY 2017 Total	FY 2018 Total	% Change	FY 2019 Total	% Change	FY 2019 Program	FY 2019 Fundraising	FY 2019 General & Administrative
Personnel expenses - Operating								
W2 employees (salaries, payroll taxes and fringe benefits)	\$135,409	\$112,017	-17%	\$117,593	5%	\$58,677	\$23,163	\$35,753
Total personnel expenses - Operating	\$135,409	\$112,017	-17%	\$117,593	5%	\$58,677	\$23,163	\$35,753
Non-personnel expenses - Operating								
Advertising and promotion	\$39,804	\$49,703	25%	\$46,219	-7%	\$30,949	\$15,270	
Conferences and meetings	\$3,227	\$3,448	7%	\$0	-100%			
Dues and subscriptions	\$2,812	\$0	-100%	\$0	n/a			
Insurance	\$33,062	\$30,731	-7%	\$29,869	-3%	\$13,440	\$4,481	\$11,948
Occupancy costs	\$43,978	\$26,870	-39%	\$47,604	77%	\$24,112		\$23,492
Office and administration	\$29,437	\$18,486	-37%	\$21,428	16%			\$21,428
Royalties, rights and reproductions	\$33,495	\$32,330	-3%	\$38,651	20%	\$38,651		
Productions and events costs	\$106,457	\$165,097	55%	\$163,766	-1%	\$163,766		
Interest expense	\$53,500	\$53,500	0%	\$53,500	0%			\$53,500
Other operating expenses	\$16,526	\$12,140	-27%	\$22,821	88%			\$22,821
Depreciation	\$215,090	\$218,232	1%	\$220,138	1%	\$163,378		\$56,760
Total non-personnel expenses - Operating	\$577,388	\$610,537	6%	\$643,996	5%	\$434,296	\$19,751	\$189,949
Total operating expenses	\$712,797	\$722,554	1%	\$761,589	5%	\$492,973	\$42,914	\$225,702
Non-operating personnel expenses	\$0	\$0	n/a	\$0	n/a			
Non-operating non-personnel expenses	\$0	\$0	n/a	\$0	n/a			
Total expenses	\$712,797	\$722,554	1%	\$761,589	5%	\$492,973	\$42,914	\$225,702
Total expenses less in-kind	\$712,797	\$722,554	1%	\$761,589	5%			
Total expenses less depreciation	\$497,707	\$504,322	1%	\$541,451	7%			
Total expenses less in-kind and depreciation	\$497,707	\$504,322	1%	\$541,451	7%			

Balance Sheet

Assets	FY 2017	FY 2018	% Change	FY 2019	% Change
Current assets					
Cash	\$89,569	\$141,056	57%	\$227,694	61%
Receivables	\$3,194	\$0	-100%	\$0	n/a
Investments			n/a		n/a
Prepaid expenses & other	\$26,995	\$32,920	22%	\$32,641	-1%
Total current assets	\$119,758	\$173,976	45%	\$260,335	50%
Non-current investments					
Fixed assets (net)	\$7,187,244	\$6,977,963	-3%	\$6,779,654	-3%
Other non-current assets	\$4,543,750	\$4,543,750	0%	\$4,543,750	0%
Total non-current assets	\$11,730,994	\$11,521,713	-2%	\$11,323,404	-2%
Total assets	\$11,850,752	\$11,695,689	-1%	\$11,583,739	-1%
Liabilities & Net Assets	FY 2017	FY 2018	% Change	FY 2019	% Change
Liabilities					
Accounts payable & other	\$17,278	\$33,990	97%	\$33,351	-2%
Loans & other debt	\$42,071	\$43,683	4%	\$39,464	-10%
Deferred revenue	\$15,544	\$8,675	-44%	\$16,622	92%
Total current liabilities	\$74,893	\$86,348	15%	\$89,437	4%
Non-current liabilities	\$7,263,331	\$7,219,648	-1%	\$7,247,321	0%
Total liabilities	\$7,338,224	\$7,305,996	-0%	\$7,336,758	0%
Net assets					
Unrestricted	\$4,478,987	\$4,320,365	-4%	\$4,157,233	-4%
Restricted	\$33,541	\$69,328	107%	\$89,748	29%
Total net assets	\$4,512,528	\$4,389,693	-3%	\$4,246,981	-3%
Total liabilities & net assets	\$11,850,752	\$11,695,689	-1%	\$11,583,739	-1%

Balance Sheet Metrics

	FY 2017	FY 2018	FY 2019
Months of Operating Cash -- Unrestricted	1	1	2
Total working capital -- Unrestricted	\$11,324	\$18,300	\$81,150
Current Ratio	1.6	2.01	2.91
Debt Service Impact	1,032%	1,013%	964%
Unrestricted Net Assets Net of Property, Plant and Equipment	-\$2,708,257	-\$2,657,598	-\$2,622,421
Operating Margin	-44%	-19%	-16%
Depreciation as a % of Fixed Assets	9%	n/a	n/a
Leverage Ratio -- Unrestricted	62%	62%	63%

Months of Operating Cash -- Unrestricted represents the number of months an organization can operate at current average monthly expense levels with existing unrestricted cash and cash equivalents. $Cash + Cash\ Equivalents / (Total\ Expense / 12)$. The ratio is calculated using unrestricted numbers only.

Total working capital -- Unrestricted consists of the resources available for operations, and in this report is calculated as unrestricted current assets minus unrestricted current liabilities. This is a conservative calculation of working capital and may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on.

Current Ratio (Current Assets divided by Current Liabilities) determines the organization's ability to pay current debt using current assets. The higher the ratio, the more capable the organization is of paying its obligations. The ratio is calculated using unrestricted numbers only.

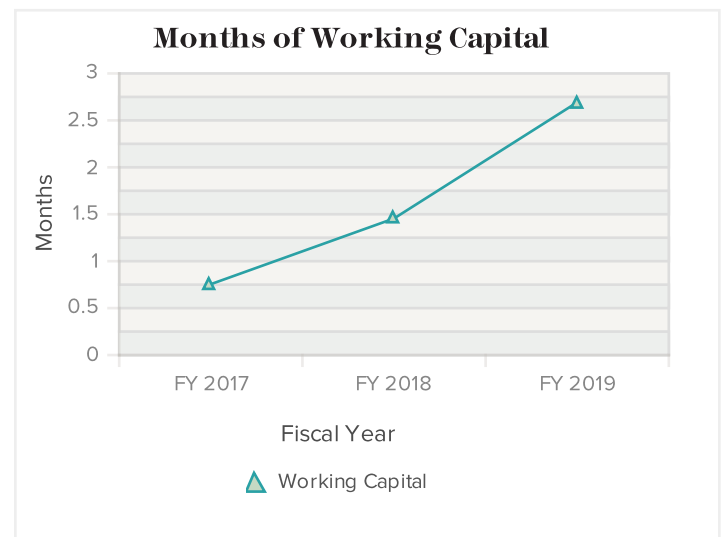
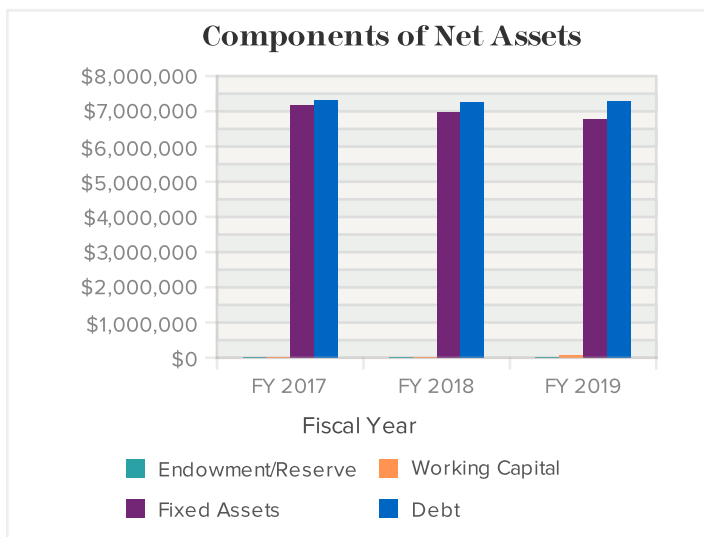
Debt Service Impact (Total Debt Service including principal and interest divided by Total Expense) calculates the % of an organization's total expenses applied to the total debt-service burden, e.g. a mortgage).

Unrestricted Net Assets Net of Property, Plant and Equipment (Unrestricted Net Assets - (Net Fixed Assets - Mortgage Debt)) shows what the organization's unrestricted net assets would be if they did not own any property, or have any debts associated with that property. Because this calculation is based on unrestricted values for net assets and fixed assets, if an organization fills out a single column balance sheet and does not separate fixed assets into restricted and unrestricted categories, this value will be blank.

Operating Margin (Change in Net Assets divided by Total Unrestricted Operating Revenue) is a measurement of the organizations efficiency in operating. The higher the margin, the more sustainable the organization because it's using more reliable sources of revenue to operate. Low ratios indicate that an organization is using revenue sources with a higher degree of variability and uncertainty. Negative operating margins highlight losses, and an organization's need to increase revenue, decrease expenses, or both, to be sustainable over time.

Depreciation as a % of Fixed Assets indicates the potential need for replacement or repair of fixed assets (such as buildings, furniture, office equipment, sets and props); especially significant for organizations that own a building or carry a long-term lease.

Leverage Ratio - Unrestricted (Total Unrestricted Debt divided by Total Unrestricted Assets) measures what proportion of your unrestricted assets are supported by debt. A number in excess of 50% may indicate liquidity problems, or reduced capacity for future borrowing.



Attendance

In-person Participation	FY 2017	FY 2018	% Change	FY 2019	% Change
In-person participation - paid	14,523	14,982	3%	15,149	1%
In-person participation - free	270	323	20%	414	28%
Total in-person participation	14,793	15,305	3%	15,563	2%

Types of In-person Attendance	FY 2017	FY 2018	% Change	FY 2019	% Change
Performance tickets	14,793	15,305	3%	15,563	2%
Total in-person participation	14,793	15,305	3%	15,563	2%

Attendance Ages	FY 2017	FY 2018	% Change	FY 2019	% Change
Children (18 and under)	1,950	2,734	40%	2,305	-16%
Seniors	4,350	3,593	-17%	3,295	-8%
Adults	8,493	8,978	6%	9,963	11%

Other Participation	FY 2017	FY 2018	% Change	FY 2019	% Change
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Staffing

Staff & Non-Staff Statistics	FY 2017	FY 2018	% Change	FY 2019	% Change
Full-time permanent employees	2	2	0%	2	0%
Part-time permanent employees	3	3	0%	2	-33%
Part-time permanent employees - FTEs		1	n/a	0.71	-29%
Number of full-time volunteers		0	n/a	1	n/a
Number of part-time or one-time volunteers	250	400	60%	350	-12%
Part-time or one-time volunteers - FTEs		8	n/a	13.5	69%
Number of interns and apprentices	1		-100%		n/a

Artistic Staff & Non-Staff Statistics	FY 2017	FY 2018	% Change	FY 2019	% Change
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This organization has not provided data on artistic staff. This may be because the organization does not hire artistic staff or the organization's annual expenses are under \$50,000, and they are therefore only required to complete the short form of the DataArts Survey.

Program Activity

				% Change			% Change
Distinct productions		13	10	-23%	10	0%	
Total performances		46	45	-2%	43	-4%	
Was your space rented for the entire year?	Yes				Yes		